

**Stainless Steel - Driving Force Behind the Future**

**DAIWA**  
**OUT LINE OF DAIWA TOKUSHUKO**

**Daiwa Special Steel Co., Ltd.**

Head Office: 4-1-3 Itachibori, Nishi-ku, Osaka City, 550-0012  
Phone: 06-6532-6261 Fax:06-6532-0815

Nagoya Branch: Inazawa Commodity Center:  
49-1 Dobu,Mukuj,Inazawa City,492-8446  
Phone: 0587-35-3940 Fax:0587-35-3822

Shiga Office: 4-7 Awazu-cho Otsu City 520-0832  
Phone: 077-533-6480 Fax:077-534-2820

Higashi-Osaka Commodity Center:  
2-8-40 Inadauemachi, Higashi-Osaka City, 577-0002  
Phone: 06-6745-4034 Fax: 06-6744-4035

Kasuga Plant: 301-1 Noyama, Kasuga-cho, Tanba City,  
Hyogo Prefecture 669-3416  
Phone: 0795-70-3511 Fax: 0795-74-2651

**OUTLINE OF Daiwa Special Steel Co., Ltd.**

# Leading the future , building the new age.

## Leading the future, building the new age

### **With greater honesty, with greater strength**

With greater honesty, with greater strength Special steels, including stainless steels, are currently in wide use in many fields, and they are playing an increasingly important role. Daiwa Special Steel was incorporated in 1947 as a trading company specializing in stainless steels, and, based on a motto of honesty and confidence, has achieved steady growth and development. We believe that the mission of a trading firm dealing in stainless steels today is to ensure reliable and stable distribution of various types of stainless-steel products. To meet this demand, we have analyzed data concerning customer needs, actively introduced new materials developed by steel manufacturers, improved our secondary-processing plants, and attempted to speed up delivery, thus responding to the changing times. Our next goal, as we move into the next generation, is to meet the expectations of our customers by supplying products with reliable quality and high added-value in a speedy and stable manner.

President and Representative Director **Takashi Imai**



To contribute to society by supplying reliable products and service technology - this is the principle of **DAIWA** for the new era.

### As a trading company specializing in stainless steels

Daiwa specializes in stainless steels and high-class special steels and has been one of the top performers in this field in Japan. For over 50 years since its founding, Daiwa has accumulated a great deal of technical knowledge and know-how. Based on this, it has established a system to respond to any product request or provide technical services related to stainless steels.

### Strict selection of excellent products

As in any other field, high quality and precision are required of stainless steel products. Ever since our founding, Daiwa has consistently emphasized quality. We have always supplied products that meet the demands of our users and suit the application. As a result, today we enjoy a solid reputation and deep trust from our customers.

### Approach to metallic materials that go beyond stainless steels

With the expansion of applications brought by technological innovations, users desire metallic materials with higher performance. To properly respond to such needs, we also actively deal in other metallic materials "that go beyond stainless steels," including titanium, titanium alloy, nickel high-alloy, and new materials.

### Wide product range, small lots, and quick delivery

We sell our products to as many as 1,200 companies in the manufacturing industry in such areas as semiconductors, food machinery, housings, industrial machinery, nuclear energy, electric machinery, transportation machinery, and precision machinery. Our prompt handling of orders from so many customers is made possible partly by the large inventory we carry. More specifically, we have established a ready-to-deliver system with a wide range of products in small lots.

### Cutting and processing suitable to application

All our business bases have a warehouse and a plant, as well as the equipment for sheet processing, forging, polishing, drawing, and shearing to process each product. The total stock capacity of our warehouses stands at 26,000 tons, and each warehouse is equipped with various types of cutting machines, sawing machines, and the latest processing machinery. This allows us to process the materials as requested.



### ISO 9001 and ISO 14001 Certified

All our business locations obtained ISO 9001 in December 2000 and ISO 14001 in June 2005. Emphasis on quality has been our motto since incorporation. In addition, we are serious about tackling the problem of global environmental protection, which is the biggest challenge facing human beings now.



REGISTERED ORGANIZATION  
No.0781 · ISO9001  
No.E1092 · ISO14001



### Main steel manufacturers we deal with:

Aichi Steel Corporation	Daido Special Metals Ltd.
Araya Industrial Co., Ltd.	Daido Steel Co., Ltd.
Kansai Metal Industry Co., Ltd.	Tohoku Steel Co., Ltd.
Kobe Steel Ltd.	Toyo Superior Steel Tube Works Ltd.
Sanyo Special Steel Co., Ltd.	Nas Stainless Steel Strip Mfg. Co., Ltd.
Kobe Special Tube Co., Ltd.	Nas Toa Co., Ltd.
Nippon Steel & Sumikin Stainless Steel Corporation	Nisshin Steel Co., Ltd.
JFE Steel Corporation	Nippon Metal Industry Corporation
Stainless Pipe Kogyo Co., Ltd.	Nippon Stainless Steel Kozai Co., Ltd.
Sumikin & Nippon Steel Stainless Steel Pipe Co., Ltd.	Nippon Seisen Co., Ltd.
Sumitomo Metal Industries Ltd.	Nippon Yakin Kogyo Co., Ltd.
Sumitomo Metals (Naoetsu) Ltd.	Myodo Metal Co., Ltd.
Sumitomo Pipe & Tube Co., Ltd.	Mory Industries Inc.
Daido Castings Co., Ltd.	Yamashin Steel Co. Inc.

(In Japanese alphabetical order)



# Delivery

Wide variety of applications for stainless steels. Quick action enables speedy delivery.

## Wide range and ample product stock

Our inventory is the very foundation that supports our business as a stainless steel trading company. We retain a large number of stock of inventories for as many as 13,000 items that can be readily delivered to our customers in various parts of Japan from Tokyo to Kyushu. In addition, based on our principle of pursuit of mutual advantage as a basis of commerce, we have established two basic policies for our business activities: (1) to deal in only high-quality products, and (2) to ensure prompt delivery. Daiwa will continue to promote business activities rooted in the spirit of "coexistence and co-prosperity" that goes beyond mere business relations.

## Selling "personality" before products

Our sales method can be called "root sales." Before delivering products requested by their customers, Daiwa exclusive sales representatives attempt to deepen the relationships with their customers through daily visits to exchange information and to grasp the needs of each customer. In other words, our sales method is based primarily on the "selling of personality" rather than that of products. We believe the most important task of a sales representative is to offer his or her knowledge, information, and technical services in a comprehensive manner together with the products customers demand.



## Quick adoption of e-commerce

Using e-commerce is indispensable in this Internet era. We have adopted this new method and initiated the "Daiwa Net" service on our Web site. Daiwa Net allows customer to obtain necessary information anytime including estimates, orders, confirmation of delivery dates, and melting numbers.



Web site URL:  
<http://www.susdaiwa.co.jp>



Higashi-Osaka Commodity Center  
(warehouse area:5,800㎡ capacity:11,000ton)



Inazawa Commodity Center  
(warehouse area:5,338㎡ capacity:10,000ton)



Kasuga Plant  
(warehouse area:3,640㎡ capacity:5,000ton)

# Technology

Enhanced and improved processing facility. Advanced processing technology to satisfy diverse needs.

## Introduction of latest processing equipment

Greater excellence in processing is currently required of all types of special steels, including stainless steels. To meet this demand, we apply various processing methods to stainless and other special steels, and deliver them in easier-to-use forms. This is part of our efforts to produce high value-added products that can satisfy our customers' needs.

We use the latest processing equipment in all our plants, and its advanced technology enables us to process products as needed.

## Partnership with Daiwa Shearing

To handle increasing demands for steel processing, we cooperate with Daiwa Shearing Company. Daiwa Shearing was established in 1963 as a factory specializing in processing steel plates, co-founded by Nippon Yakin Kogyo Co., Ltd. and Daiwa Tokushuko. Later, it was fully owned by Daiwa Tokushuko and is currently operating as a good partner of Daiwa.

### Machinery and Equipment of Daiwa Special Steel Co., Ltd

	cutting capacity
System band saw(HFA400CNC)	40t square 2 units
Fully automatic band saw machine (FPA300C and other)	50t square 2 units
Fully automatic band saw machine (FPA300C and other)	50t square 1 units
Fully automatic band saw machine (PCSAW338)	10t square 1 units
Fully automatic band saw machine (FPA300C etc.)	30t square 8 units
Automatic circular saw machine (CM400)	60 circle 2 units
Manual circular saw machine (VIM series)	10t square 2 units
High-speed cutting machine	200 circle 1 units
High-speed cutting machine	100 circle 2 units

### Machinery and Equipment of Daiwa Shearing

	Maximum cutting diameter (thickness x width x length)
Gap shearing machine (H6016)	16mm X 6,100mm X — 1 units
Gap shearing machine (Kansai-Tekkoogyo machine)	25mm X 3,100mm X — 1 units
Gap shearing machine (Kansai-Tekkoogyo machine)	6mm X 4,100mm X — 1 units
Squaring shearing machine (DCT1245)	2mm X 1,270mm X — 1 units
Squaring shearing machine (DCT1213)	6mm X 1,240mm X — 1 units
Plasma arc-cutting machine (PC-8000CNC) <water>	70mm X 4,200mm X 14,200mm 1 units
Plasma arc-cutting machine (PAC500S) <water>	150mm X 3,900mm X 10,700mm 1 units
Plasma arc-cutting machine (SUPER400) <dry>	70mm X 3,700mm X 13,000mm 1 units
Plasma arc-cutting machine (Eye Tracer) <dry>	150mm X 1,524mm X 6,100mm 1 units
Laser-cutting machine (LASERTEX-3560 TR2)	25mm X 3,200mm X 13,500mm 1 units
Laser-cutting machine (TRUMATIC L4050) 6000W	20mm X 2,025mm X 4,050mm 1 units
Straightening roll pressing machine (Hilotex)	20mm X 350mm X — 1 units
Manual circular saw machine (VM2500)	----- X 1,060mm X 2,500mm 1 units



6m shearing machine



Plasma arc-cutting machine



Laser-cutting machine



System band saw

# Development

## Wider application of stainless steels, with steady development of materials for new fields and uses

### Improved information service offering

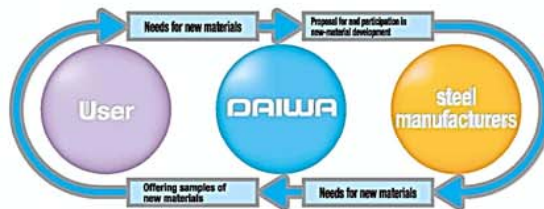
Stainless steels are now utilized in such a wide range of fields, including industrial equipment, bicycles, building materials, home appliances and kitchen equipment, that it is difficult to find an area in which they are not used. However, products made from new materials are not known to general users.

For example, new products with new advantages are being developed one after another, including those that are superior to previous products in terms of durability, corrosion resistance, workability and cost, as well as newly devised castings characterized by high quality and low cost. Daiwa not only sells such new-material products but also promptly supplies information on these products to our customers in each field, thus supporting them to resolve various product-related problems.

### Promotion of new-product development with steel manufacturers

In the so-called "future industries" such as ocean development, aeronautics and solar energy, very active research and development are focused on stainless steels, titanium and nickel alloys, and their demands have been rapidly growing for several years.

We cooperate with steel manufacturers in their efforts to develop new and better products by supplying them with information concerning demands in the market. We will continue to contribute to the industrial segment in a broad sense by providing stainless and other highquality special steels as well as services related to them.



## Corporate Profile

- Corporate name**  
 DAIWA SPECIAL STEEL CO., LTD.
- Business locations**  
 Head Office: 4-1-3 Itachibori, Nishi-ku, Osaka City, 550-0012  
 Sales Division: Phone: 06-6532-6261 Fax: 06-6532-0615  
 General Affairs Division: Phone: 06-6532-6691 Fax: 06-6532-6132  
 Nagoya Branch Inazawa Commodity Center:  
 49-1 Dobu, Muku, Inazawa City, 482-8446  
 Phone: 0587-35-3940 Fax: 0587-35-3922  
 Shiga Office: 4-7 Awazu-cho Otsu City 520-0832  
 Phone: 077-533-6480 Fax: 077-534-2920  
 Higashi-Osaka Commodity Center:  
 2-8-40 Inadaemachi, Higashi-Osaka City, 577-0002  
 Phone: 06-6745-4034 Fax: 06-6744-4035
- Date of incorporation**  
 June 16, 1951
- Capital**  
 83.5 million yen
- President and Representative Director**  
 Takashi Imai
- Business line**  
 Stainless steel in general/  
 plates, bars, flat steel, various pipes, wires, strips, welding rods, steel castings and forgings, angles, drawn steel products (round, flat, square and hexagonal bars)  
 Titanium and titanium alloys/  
 plates, bars, wires, pipes Heat-resistant and corrosion-resistant high alloys/  
 plates, bars, wires, pipes Processed products made from above metals/  
 sheet metal processing, pipe processing, forge processing, polishing processing, drawing processing, cutting processing
- Affiliated company**  
 Daiwa Shearing Company  
 Head Office: 4-1-3, Itachibori, Nishi-ku, Osaka City, 550-0012  
 Phone: 06-6532-6261 Fax: 06-6532-0615  
 Plant: 2-8-40, Inadaemachi, Higashi-Osaka City, 577-0002  
 Phone: 06-6745-4034 Fax: 06-6744-4035  
 Kasuga Plant: 301-1, Noyama, Kasuga-cho, Tanba City, Hyogo Prefecture 669-3416  
 Phone: 0795-70-3511 Fax: 0795-74-2651  
 Business line: Cutting of various types of stainless steel plates

## Corporate History

- January 1947**  
 Started selling special steels (mainly stainless steel) under the name of Daiko Shokai in Hamura-cho (currently called Kurosaki-cho), Kita-ku, Osaka City
- June 1951**  
 Moved to the current address in Nishi-ku, Osaka City, as part of a business expansion, and changed the corporate name to Daiwa Special Steel Co., Ltd., organized as a joint-stock corporation as it is now.
- December 1963**  
 Started to jointly manage Daiwa Shearing Company, established as a subsidiary in an effort to expand the shearing operation
- July 1965**  
 Opened Nagoya Office in Nakamura-ku, Nagoya City
- November 1972**  
 Opened a warehouse yard and a shearing plant in Nishitsutsumi, Higashi-Osaka City
- August 1973**  
 Upgraded Nagoya Office to Nagoya Branch
- August 1983**  
 Moved Nagoya Branch to Tsugane, Minato-ku, Nagoya City
- August 1985**  
 With the completion of the third-phase construction of Higashi-Osaka warehouse yard, merged the head office warehouse and changed the name to Higashi-Osaka Commodity Center



- May 1991**  
 Opened Shiga Office to expand operations in the Shiga area



- September 1999**  
 Constructed Kasuga Plant as an exclusive plant for plasma cutting



- May 2009**  
 Moved Nagoya Branch to Inazawa City (current address), Section of Plant and Delivery Renamed Inazawa Commodity center

